

UNITED STATES DEPARTMENT OF JUSTICE  
WASHINGTON, D.C. 20530

ORIGINAL  
FILED  
JUL 11 1979  
FBI - SAN FRANCISCO

SUPPLEMENTAL STATEMENT

*Pursuant to Section 2 of the Foreign Agents  
Registration Act of 1938, as Amended*

For Six Month Period Ending SEP 30 1979  
(Insert date)

Name of Registrant

Registration No.

JAPAN TRADE CENTER (JETRO)

1813

Business Address of Registrant

1737 Post Street  
San Francisco, CA. 94115

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name

Position

Date Connection  
Ended

Shunsuke Tomita

Marketing Director

June 2, 1979

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? ☒ Yes      No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
Yasunori Fujii	1408 Tarry Town Road San Mateo, CA. 94402	Japan	Marketing Director	May 25, 1979

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?      Yes ☐      No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period?  
Yes ☐      No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity?  
Yes ☐      No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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## II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

- 
9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

- 
10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

JAPAN EXTERNAL TRADE ORGANIZATIONS (JETRO)  
2-2-5 TORANOMON, MINATO-KU  
TOKYO 107, JAPAN

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## III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

1. We handled various trade inquiries throughout the period.
2. We distributed several new JETRO publications: *Industrial Marketing in Japan* and *Towards a Working Knowledge of Japan--Social Security*.
3. We continued to distribute *Exporting to Japan: List of Products Japanese Firms Aim to Buy* and lists of potential buyers taken from that publication.
4. We published an edition of our newsletter, *Trans Pacific Trade Winds*.
5. In advance of the floating U.S. trade exhibition dubbed, "Boatique America," we provided U.S. exhibitors in our territory, copies of JETRO publications and relevant market data.
6. We co-sponsored with the U.S. Department of Commerce an *Export to Japan* seminar in Anchorage, Alaska on May 22nd. Mr. Yoshio Uchida, executive director of the San Francisco Japan Trade Center, attended and delivered a speech entitled, "An Overview of the Japanese Market: How to Sell Your Products in Japan." He was accompanied by Mr. Shintaro Ohishi, public relations manager of the San Francisco Japan Trade Center, who helped answer trade inquiries.
7. On August 24th, we co-sponsored with the Boise Chamber of Commerce, an *Export to Japan* luncheon seminar in Boise, Idaho. Mr. Yoshio Uchida delivered a speech entitled, "An Overview of the Japanese Market," and Mr. Shintaro Ohishi delivered a speech entitled, "Entry Strategies for the Japanese Market." The JETRO film, *The Japanese Economy Now*, was also shown.
8. The San Francisco - Japan Business Forum, co-sponsored by the San Francisco Chamber of Commerce and the Japan Trade Center-San Francisco, met twice during this reporting period.

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<sup>1</sup> The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?

Yes ☐ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

1. On behalf of the Japan External Trade Organization, we sought to promote two-way U.S.-Japan trade and to strengthen mutual understanding between the two countries. For this purpose, we disseminated pamphlets and other publications concerning U.S.-Japan trade statistics and Japan's economic news.
2. We also showed films such as *The Japanese Economy Now, Past Meets Present in Mindani Hamlet*, and *The Door Is Open*.
3. As mentioned above in item 11, our executive director, Yoshio Uchida, made two speeches during this period, and Shintaro Ohishi, public relations manager, made two speeches. Please refer to the preceding section for details.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☐

If yes, describe fully.

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<sup>2</sup> The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

# IV - FINANCIAL INFORMATION

## 14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
Apr. 6, 1979	JETRO, TOKYO	Office expenses	\$14,000.00
Apr. 13, 1979	" "	Staff salaries	\$ 6,816.30
May 9, 1979	" "	Office expenses	\$29,000.00
May 15, 1979	" "	Staff salaries	\$ 7,529.74
June 7, 1979	" "	Office expenses	\$30,000.00
June 14, 1979	" "	Staff salaries	\$11,890.58
July 6, 1979	" "	Office expenses	\$29,000.00
July 13, 1979	" "	Staff salaries	\$ 6,087.87
Aug. 7, 1979	" "	Office expenses	\$17,000.00
Aug. 15, 1979	" "	Staff salaries	\$ 7,050.52
Sept. 5, 1979	" "	Office expenses	\$ 7,000.00
Sept. 14, 1979	" "	Staff salaries	\$ 6,904.46

\$172,279.47

Total

## 14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☐ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
		Office Rental	\$ 23,329.88
		Salaries for local employees	\$ 25,845.00
		Salaries for staff from Japan	\$ 46,279.74
		Other office expenses	\$ 28,141.55
		Public relations & advertising	\$ 30,109.07
		Market research expenses	\$ 8,749.82
		Total:	\$162,455.06

\* Public relations and advertising Agent fee and reimbursement expenses paid to Arnold-Palmer & Noble.

April	1979	.....	\$ 246.00
May	1979	.....	\$ 2,499.97
June	1979	.....	\$ 2,513.80
July	1979	.....	\$ 2,313.31
August	1979	.....	\$ 2,292.80
September	1979	.....	\$ 2,278.16
			<hr/>
			\$12,144.04

\* Market Research expenses: Paid to C.V.L.

July	1979	.....	\$3,000.00
Sept.	1979	.....	\$3,000.00
			<hr/>
		Total:	\$6,000.00

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Total

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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Note: Re: Section V Political propaganda - below - While Registrant believes that "political Propaganda" is not disseminated by it, the following information is given with reference to such area, which according to the Department of Justice's ruling of March 20, 1973, is determined as coming within the definition of "political propaganda".

**V - POLITICAL PROPAGANDA**

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

JAPAN EXTERNAL TRADE ORGANIZATION (JETRO)  
2-2-5 TORANOMON, MINATO-KU  
TOKYO 107, JAPAN

<sup>5</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?  
Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☒ Radio or TV broadcasts ☐ Magazine or newspaper articles ☒ Motion picture films ☐ Letters or telegrams  
☐ Advertising campaigns ☒ Press releases ☒ Pamphlets or other publications ☒ Lectures or speeches

☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☐ Public Officials ☐ Newspapers ☐ Libraries  
☐ Legislators ☐ Editors ☐ Educational institutions  
☐ Government agencies ☒ Civic groups or associations ☐ Nationality groups

☐ Other (Specify) \_\_\_\_\_

21. What language was used in this political propaganda:

☒ English ☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

Yes ☒ No ☐

## VI - EXHIBITS AND ATTACHMENTS

### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A<sup>6</sup> Yes ☒ No ☐

Exhibit B<sup>7</sup> Yes ☒ No ☐

If no, please attach the required exhibit.

- (a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>6</sup> The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup> The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.



26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☐ Not applicable

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements, been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☐ No ☐ Not applicable

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) his (their) personal knowledge.

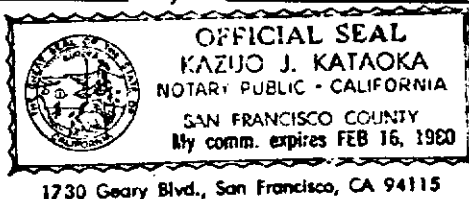
(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

x Y. Uchida  
Yoshio Uchida  
Executive Director

Subscribed and sworn to before me at San Francisco, California

this 25th day of October, 19 79



(Signature of notary or other officer)

<sup>8</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

QUESTION 11 CONTINUED

8. continued

On July 24th, Dr. Chalmers Johnson, Chairman of the Political Science Department at the University of California at Berkeley, spoke on "Japan Inc. -- Does it Exist?" On September 25th, Mr. Yasuo Takeyama, Editor-in-Chief of the *Nihon Kezai Shimbun* (Japan Economic Journal), spoke on "U.S. - Japan Relations."

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UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D. C. 20530

INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):


Yes X or No                     

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes                      or No                     

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

x   
Signature

x October 25, 1979  
Date

Yoshio Uchida

Please type or print name of  
signatory on the line above

Executive Director

Title